



## Terms

### Realtor services:

Here we follow the guidelines of the Bangalore Realtor Association India (<http://www.brai.info/termsandconditions.html>), the largest association of real estate agents with the target to assure professional service, fixed fare, reasonable commission, transparency and high ethical values.

SALE TRANSACTION	
SALE within city limits - Residential/Commercial	2% from seller, 1% from buyer
SALE outside city limits	3% from seller, 1% from buyer
SALE of Industrial land/building and agricultural land	4% from seller, 2% from buyer
JOINT DEVELOPMENT	2% commission from the developer/owner on their respective super built up share
GOODWILL/PAGADI	2% commission and one month rent on either side.
RENTAL TRANSACTIONS	
Residential/Commercial/Industrial on Rental	1 month rental form both parties
On renewal of lease	15 days commission for any renewal of lease from the Lessor and lessee or the approaching party.
TEMPORARY RENTAL ACCOMMODATION	
Up to 3 months	1/4 month's rent as commission from both parties
Up to 6 months	1/2 month's rent as commission from both parties
Any lease beyond 6 months	1 month's rent as commission from both parties
Rental deposit exceeding 15 months	2% commission from both parties

Service tax extra

### Look & See tours:

1 DAY TOUR, seeing accommodations, hospital, kindergarten or school, shopping, with international host, transportation in high end AC car and snack	15'000 INR
2 DAY TOUR, Seeing different living areas of interest with accommodation options, hospital, schools of interest, shopping, dinner; included international host, transportation and snack	25'000 INR



1 DAY SCHOOL TOUR, focus is to see different school options with appointments with staff, with international host, transportation and snack	15'000 INR
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Service tax extra

**Intercultural training:**

We offer two seminar focuses – “Living in India with the whole family” and “Working in India as expat”.

2 DAY SEMINAR, International host, in 3 or 4 star environment, with snack lunch and dinner and transportation for field trip	55'000 INR
1 DAY SEMINAR, International host, in 3 and 4 star environment, with snack and lunch	36'500 INR

Service tax extra

Prices are per person, for seminars in Bangalore, number of participants 2-8.

**Part time management:**

For start-up activities or time management tasks to overcome manpower problems we offer support with our experienced international management team.

PART TIME MANAGEMENT support, through international management members	15'000 INR per day
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Service tax extra

**Conditions**

As professional consultant we follow high ethical values in our work, we target to add additional value to our clients and are interested in building up a long term relation to our customers. The motivation of our work is the satisfaction of our clients.

We do our work with proud, personal affection and a clear understanding to serve our clients. If despite maximum care our service is not leading to the promised result due to our mistakes, we feel responsible and keep you indemnified up to the total amount of the agreed service fee. Not included in our service guarantee are cases out of our control, in which the conditions have changed after the work is done or criminal activities of third parties lead to underperformance.